



Providing a site selector's perspective on incentives

On behalf of the Hampton Roads Economic Development Alliance (HREDA), BLS and Wadley Donovan Gutshaw Consulting conducted an assessment of the Tidewater region's location assets and the effectiveness of its incentives offerings.

Our evaluation of state and local incentives focused on potential programmatic challenges, including the limitations that projects encounter when attempting to utilize the programs, and targeted industry effectiveness. Our analysis included benchmarking against the most effective incentive programs among HREDA's competitors as well as economic development best practices throughout the country.

