



Designing labor-driven location strategies around the globe for more than a decade

BLS and its principals have provided site selection and incentives advisory services to QVC for the past twelve years, including warehouse and call center location projects in North America and Europe.

Our most recent engagement for QVC has resulted in a 1 million square foot distribution center (expandable to 2 million square feet) in Florence, South Carolina. BLS managed a multi-state, sequential site search, and secured approximately \$10 million in incentives for the project, including free land, infrastructure grants, ad valorem tax abatements, job development grants, job tax credits, and sales tax exemptions.

In addition, BLS expedited permitting and as a result, the warehouse was able to open ahead of schedule in the summer of 2007.

Results:

- * Space: **1,000,000 sf**
- * Jobs: **800**
- * Investment: **\$100+ million**
- * Incentives: **\$30 psf**

